

COMPENSATION PLAN

PAY PERIODS & PAY DAYS

When you earn commissions and the dates you will be paid



TRI-PERIOD 1
1st-10th
Paid on the 15th



TRI-PERIOD 2
11th-20th
Paid on the 25th



TRI-PERIOD 3
21st-end
Paid on the 5th



MONTHLY
All month
Paid on the 10th

RANK REQUIREMENTS

Rank	Personal + Customer Volume (PCQV)	Rank Volume	Max RV per Leg	Team Requirements
Regional Promoter	100	400	200	
Senior Promoter	100	800	400	
Executive Promoter	200	1500	750	
Regional Manager	300	2500	1250	2 RP+ Legs
Senior Manager	400	5000	2500	2 SP+ Legs
Executive Manager	400	10,000	5000	2 EP+ Legs
Regional Director	400	20,000	10,000	2 RM+ Legs
Senior Director	400	40,000	20,000	2 SM+ Legs
Executive Director	400	80,000	40,000	2 EM+ Legs
Ambassador	400	150,000	75,000	2 RD+ Legs
Diamond	400	350,000	157,500	2 SD+ Legs

BONUSES

Rewards Program 01

Personal Commissions 02

Personal Sales Bonus 03

Builders Bonus 04

Fast Start Bonus 05

Level Bonus 06

Binary Bonus 07

Binary Rank Bonus 08

Check Match Bonus 09

Rank Bonus 10

Power Bonus 11

1) REWARDS PROGRAM FOR PROMOTERS

Receive **$50 in Retra Rewards** when 3 personally enrolled customers (spend $50+) in a calendar month



$50 Retra Rewards



$75



$75



$75

2) PERSONAL COMMISSIONS

Earn the **difference between the customer price and the Promoter price** when a personally enrolled customer purchases Retra products.



$10

Promoter price
= $65



$75
VIP



$20

Promoter price
= $107



$127
VIP

3) PERSONAL SALES BONUS

Qualify for **extra bonuses on your personally enrolled customers** by reaching Customer Commissionable Volume (CCV) thresholds.

- **Hope Builder** = 250 CCV = 10% bonus
- **Life Changer** = 1000 CCV = 20% bonus
- **World Changer** = 2500 CCV = 30% bonus



40 CV



54 CV



78 CV

EXAMPLE: PERSONAL SALES BONUS

Qualify for **extra bonuses on your personally enrolled customers** by reaching Customer Commissionable Volume (CCV) thresholds.





54 CV

54 CV

54 CV

54 CV

54 CV

Example:

- Enroll 5 customers with 2-Item Bundle (54 CV) = 270 CCV
- Personal Commissions = $100
- Hope Builder 10% Bonus = $27
- **Total = $127**

EXAMPLE: PERSONAL SALES BONUS

Qualify for **extra bonuses on your personally enrolled customers** by reaching Customer Commissionable Volume (CCV) thresholds.



x47



54 CV

Example:

- Enroll 47 customers with 2-Item Bundle (54 CV) = 2538 CCV
- Personal Commissions = $940
- World Changer 30% Bonus = $761.40
- **Total = $1701.40**

4) BUILDERS BONUS

Earn a **20% (of CV) bonus** when a personally enrolled Promoter purchases a Starter Pack.



$60



300 CV

5) FAST START BONUS

Earn up to **$275 in additional bonuses** by ranking up in your first 3 full months

Rank	Rank Volume	Fast Start Bonus
Regional Promoter	400	$25
Senior Promoter	800	$50
Executive Promoter	1500	$200

EXAMPLE: FAST START BONUS

Example: Become an **Executive Promoter (1500 RV)**
in your Fast Start Period and earn $395



Builders Bonus	**$120**
Fast Start Bonuses	**$275**
TOTAL	**$395**

6) LEVEL BONUS

Earn income on customer & Promoter orders in your top 4 levels

Rank	AP	RP	SP	EP	RM	SM	EM	RD	SD+
Level 1	3%	5%	7%	9%	10%	10%	10%	10%	10%
Level 2				2%	3%	5%	5%	5%	5%
Level 3						2%	3%	4%	4%
Level 4							1%	2%	3%

- **Compression occurs on Promoters who are Inactive**
- Level 1 Bonus not paid on Starter Pack orders

EXAMPLE: LEVEL BONUS

Become an Executive Manager and earn on orders in your top 4 levels



Level 1



10%

Level 2



5%

Level 3



3%

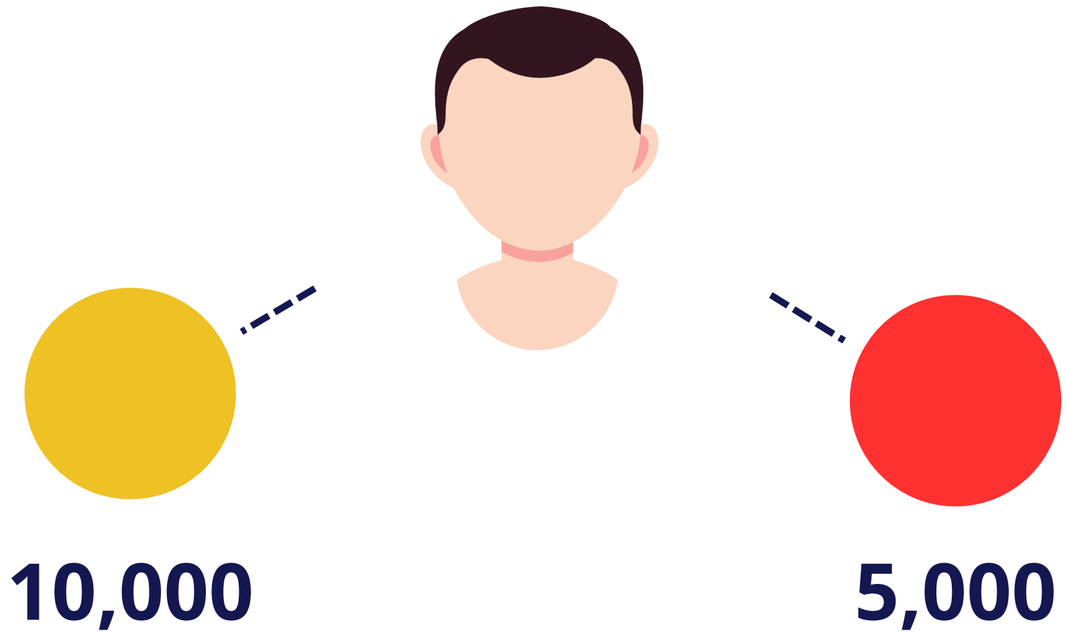
Level 4



1%

7) BINARY BONUS

- Unlock this bonus by becoming an Senior Manager
- Earn 5% of your Pay Leg Volume in in your Binary Tree in each Tri-Period



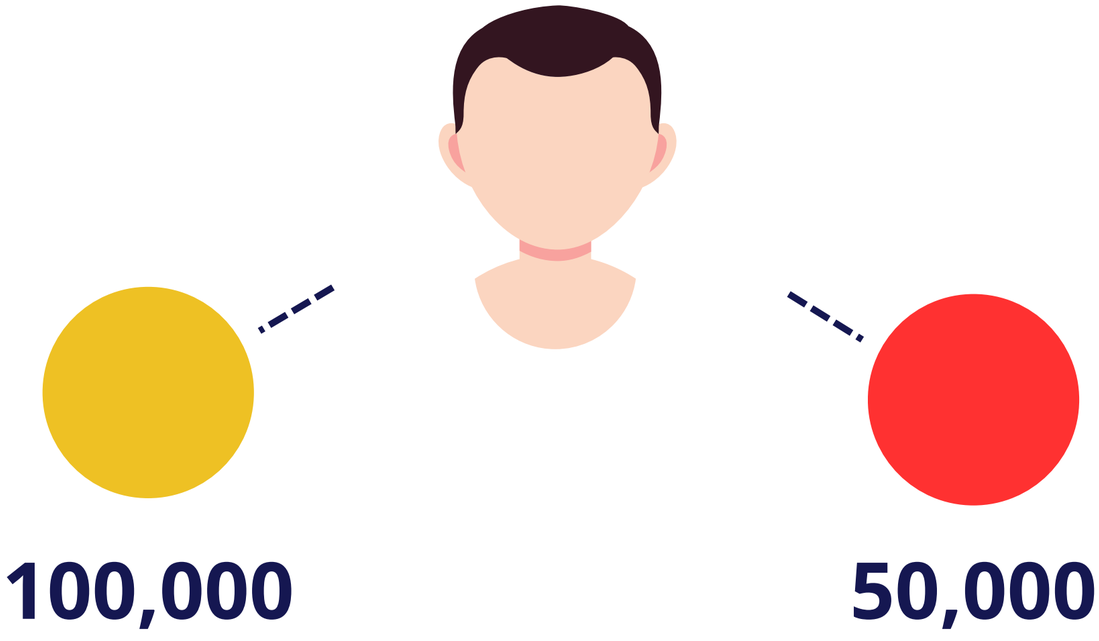
10,000

5,000

5,000 x 5% = $250

8) BINARY RANK BONUS

- Unlock this bonus by becoming a Regional Director
- Earn 2-7% of your Pay Leg Volume each month (in addition to the Tri-Period Binary Bonus)



100,000

50,000

Example:

- You are a Diamond
- You have 100,000 SLV
- You have 50,000 PLV
- You will earn 7% of 50,000 PLV = $3500

9) CHECK MATCH BONUS

- Unlock this bonus by becoming a Regional Director
- Earn a percentage match of the Level Bonuses, Binary Bonuses, and Binary Rank Bonuses earned by the qualified Executive Managers or above in your Enroller Tree

	Regional Director	Senior Director	Executive Director	Ambassador	Diamond
Executive Manager or Above (Generation 1)	10%	12%	15%	18%	20%
Executive Manager or Above (Generation 2)		5%	10%	12%	15%
Executive Manager or Above (Generation 3)			5%	8%	10%
Executive Manager or Above (Generation 4)				3%	5%
Executive Manager or Above (Generation 5)					3%

EXAMPLE: CHECK MATCH BONUS

- Unlock this bonus by becoming a Regional Director
- Earn a percentage match of the Level Bonuses, Binary Bonuses, and Binary Rank Bonuses earned by the qualified Executive Managers or above in your Enroller Tree



Diamond

Promoter



Regional Promoter



Ambassador



Gen 1
20%

Executive Manager



Gen 2
15%

EXAMPLE: CHECK MATCH BONUS

- Unlock this bonus by becoming a Regional Director
- Earn a percentage match of the Level Bonuses, Binary Bonuses, and Binary Rank Bonuses earned by the qualified Executive Managers or above in your Enroller Tree



Diamond

Example:

- You are a Diamond
- Your Generation 1 Ambassador earns $5000 Binary Bonus + $4000 Level Bonus = $9000
- **You will earn 20% = $1800**

10) RANK BONUS

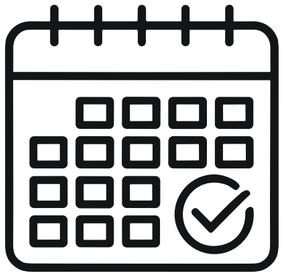
Earn a Rank Bonus at the following levels.
You will earn 25% the first time you rank up and for the next 3 times you re-qualify within 12 months.

Rank	Rank Volume	Rank Bonus
Executive Manager	10,000	$250 x 4 = $1000
Executive Director	80,000	$2500 x 4 = $10,000

RANK UP TO EXECUTIVE MANAGER OR EXECUTIVE DIRECTOR



January



February



March



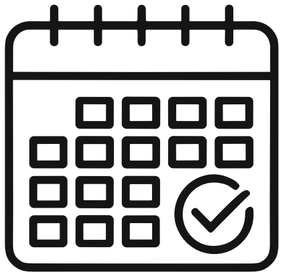
April



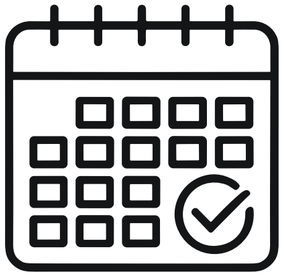
May



June



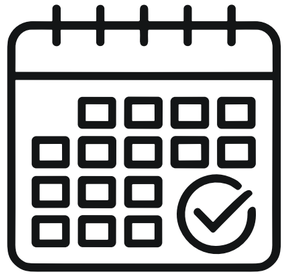
July



August



September



October



November



December

11A) PERSONAL POWER BONUS



Earn a $100 bonus by...

- **Being active & having an Active SmartShip**
- **Having 5+ personally enrolled Customers or Promoters who spend $50+**
- **Accumulating 500+ Power QV from their orders**

Do it again & earn another $100!

EXAMPLE: PERSONAL POWER BONUS

Enroll 5 customers with the 2-item bundle



x5

$277 Monthly Income

$100
Commissions

$50
Rewards

$27
Sales Bonus

$100
Personal Power

11B) TEAM POWER BONUS



Earn a $400 bonus by...

- **Earning the Personal Power Bonus**
- **Helping 3 personally enrolled Promoters to earn the Personal Power Bonus**

Help 3 more people & earn another $400!

EXAMPLE: TEAM POWER BONUS



$774 Monthly Income

$177
Customers

$97
Levels

$100
Personal Power

$400
Team Power

11C) LEADER POWER BONUS



Earn a $1000 bonus by...

- **Earning the Personal & Team Power Bonuses**
- **Helping 3 personally enrolled Promoters to earn the Team Power Bonus**

Help 3 more people & earn another $1000!

EXAMPLE: LEADER POWER BONUS



$1920 Monthly Income

$177
Customers

$146
Levels

$500
Personal + Team Power

$1000
Leader Power